



# SALES VISIBILITY

FOR BPCS / ERP<sub>LX</sub>

# OVERVIEW

How long does it take your company to communicate orders and other valuable sales information to the back office to be acted on? How many times does this information have to be keyed and re-keyed before a customer order is filled? Can your inside sales force and customer service representatives readily access product availability and accounts receivable information?

Inside sales professionals and customer service representatives want a system that's easy to work with and accessible 24 x 7. A system that's user friendly and can provide access to customer's order history, product listing with quantities on hand, order status, and sales quotas. The ability to subscribe to alerts for notification of delayed shipments, new product offerings, or sales promotions keeps users informed of vital changing information.

If you have an internal sales staff and/or customer service representatives that want to break away from green screen data entry, TransitionWorks Software's Sales Visibility for BPCS/ERPLX is the answer.



# TRANSITIONWORKS FOR SALES AVAILABILITY

Sales Visibility is a solution that allows your inside sales team and customer service personnel to place orders quickly & easily. Using any device with an internet browser connection, sales orders are securely placed directly into BPCS/ERPLX, in real-time, utilizing each customer's specific BPCS/ERPLX configured pricing. The Sales Visibility Administrator has the ability to activate registered users, provide customer assignment, and authorize each user's specific menu options. Placing a Sales Order and viewing Account Receivables are available even when BPCS/ERPLX is off-line. As an option, Sales Visibility can be customized to meet your organization's specific requirements

## INFORMATION AT YOUR FINGERTIPS

For your sales team, having access to Account Receivables and Product Availability are necessary information when speaking with a customer. This information can be accessed in real-time by your sales personnel using their internet enabled, smartphone, tablet, pc, or laptop. Via internet access, the sales order is placed seamlessly and immediately into BPCS/ERPLX. Orders and order templates can be saved for future submission or use.



*TransitionWorks Sales Visibility solution delivers great business benefits in a short period of time.*

## **BPCS SPECIFIC FEATURES INCLUDE:**

- Order Class
- Order Type
- Warehouse selection
- Special Charges
- Grid Entry for products and charges
- Currency
- Method of Shipment
- Real-time BPCS generated pricing

## **BUSINESS PAYBACK**

- Real-time BPCS generated customer pricing
- Real-time order placement by Sales Team
- validation and creation
- Accurate visibility of sales order history
- Users can view their customer portfolio
- Overall improved customer service

## **TOUCHERP FOR SALES**

If your organization has a field sales team that needs a user friendly, intuitive, sales order mobile app with anytime, anywhere accessibility, take a look at TouchERP for Sales (BPCS/ERP-LX).

The screenshot displays the TouchERP for Sales mobile application interface. On the left is a navigation menu with buttons for Dashboard, Customers, Orders, Products, and Reports. Below the menu is a 'Software Update' notification. The main content area is titled 'Create' and 'Saved Orders'. It shows a customer profile for 'Hamm's Manufacturing' with contact information and three address fields. Below the addresses is an 'Order Summary for Hamm's Manufacturing' section, which includes a product image of a fan, a 'Notes' field, and a 'Charge Code' field with 'Deposits Shipping Charge' entered. At the bottom right, there is a summary table and two buttons: 'Price Order' and 'Save Order'.

Customer	Shipping Address
<b>Address 1</b>	
Customer Contact:	Alex Bingham
Business Name:	Hamm's Manufacturing
Address:	34567 Country
Business Phone:	888-845-3423
Business Fax:	888-875-4423
Business Email:	alex.bingham@hamms.com
<b>Address 2</b>	
<b>Address 3</b>	

  

Order Summary for Hamm's Manufacturing	
<b>Total:</b>	\$265.00
<b>Taxes:</b>	\$20.20
<b>Invoice Total:</b>	\$286.20

## ABOUT TRANSITIONWORKS SOFTWARE

TransitionWorks Software delivers innovative solutions that allow warehouse, field service, and sales operations to capture critical information, improve visibility of assets, processes and orders, and interact with their company's ERP system in real-time wherever they are. Using the latest smartphone, RFID, PLC, biometric, barcode and cloud technologies, TransitionWorks' platform is transforming hundreds of customer operations in over 20 countries across the globe. By radically simplifying processes and then putting the latest information in the hands of front-line personnel at all times, its customers make better decisions, reduce inventory levels, lower operating costs and generate higher returns.

## TRANSITIONWORKS SOFTWARE SOLUTIONS:

Inventory Visibility Express

Sales Visibility (Browser Based)

TouchERP for Sales (Mobile App)

Asset Visibility

Equipment Maintenance

Custom Process Solutions

Entrance Control

Facility Evacuation

Integration Capabilities – BPCS,

SAP, Oracle, JDE, Legacy, etc.



For more information on TransitionWorks Software please visit us at [www.transitionworkssoftware.com](http://www.transitionworkssoftware.com), email [info@transitionworkssoftware.com](mailto:info@transitionworkssoftware.com) or give us a call at (336) 885-1373